

## Level 1 Unit 8 *What is a Good? What is a Service?*

### A. Listening

- Listen and fill in the blanks to finish the story.

#### <Word box>

sell   town   distribute   birdhouses   parents   morning   take   call

One \_\_\_\_\_, Billy woke up and found his \_\_\_\_\_ working busily. Billy's father was making wooden \_\_\_\_\_ and his mother was putting the birdhouses into a big box.

"What are you doing?" Billy asked.

"We are making birdhouses," said his father.

"Why?" said Billy.

"We are doing it to make money," said Billy's mother. "The birdhouses your father is building are called goods. A good is something a person makes to \_\_\_\_\_ to others."

"I see," said Billy. "But why are you putting the birdhouses into a big box?"

"We are making the goods," said his mother, "But we are not the ones who will \_\_\_\_\_ them to others. Another man will distribute them for us. This means he is going to take the birdhouses around \_\_\_\_\_ and put them in people's gardens. This man is providing a service. He does not make something. Instead, he does something. Providing a service is how he makes money."

### B. Vocabulary

- Circle the word that makes more sense in the sentence.

- I wake up early every morning / wooden.
- I call / sell candy to my friends to earn money.
- I live in a small birdhouse / town with my family.
- If you don't understand, then you need to ask / work the teacher.
- Please only ask / take one egg each.
- The desk is a wooden / distribute desk.

- Circle the answers.

1. Which one means to name something?  
a. sell                                      b. call                                      c. ask
2. Which one means to exchange something for money?  
a. sell                                      b. call                                      c. ask
3. Which one is a community?  
a. town                                      b. birdhouse                                      c. parents
4. Which one is a part of a day?  
a. wooden                                      b. town                                      c. morning
5. Which one means to make an effort to do something?  
a. work                                      b. put in                                      c. call
6. Which one means to form a question?  
a. call                                      b. sell                                      c. ask

## C. Speaking

- Listen and read, then act out the story with a partner.

. <Play script>

**Billy:** "What are you doing?"

**Father:** "We are making birdhouses."

**Billy:** "Why?"

**Mother:** "We are doing it to make money." "The birdhouses your father is building are called goods. A good is something a person makes to sell to others."

**Billy:** "I see." "But why are you putting the birdhouses into a big box?"

**Mother:** "We are making the goods." "But we are not the ones who will distribute them to others. Another man will distribute them for us. This means he is going to take the birdhouses around town and put them in people's"